



Bradford Networks Cost Sheet

Product models and pricing are subject to change. If you do not see what you seek on this list, please call as this contract covers all items from this manufacturer. All Bradford Networks Products will receive the same DIR discounting as follows:

Product 30.75% - Support 10.75% - Services 5.75% - Training 10.75%

Please contact Gene Loye 469-855-4363, gloye@innetworktech.com, at InNet for a comprehensive quote.

| Product Code | Description | List Cost | DIR Disc to Customer | Calculation | DIR Cost |
|----------------------------------|---|---------------------|----------------------|--------------|---------------|
| SEA-500 | Secure Enterprise Advanced License for 500 concurrent endpoint devices | \$ 22,500.00 | 30.75% | \$ 6,918.75 | \$ 15,581.25 |
| SEA-1000 | Secure Enterprise Advanced License for 1,000 concurrent endpoint devices | \$ 30,000.00 | 30.75% | \$ 9,225.00 | \$ 20,775.00 |
| SEA-1000-200 | Secure Enterprise Advanced License for 200 concurrent endpoint devices (additional licenses for use with SMA-1000 only) | \$ 6,000.00 | 30.75% | \$ 1,845.00 | \$ 4,155.00 |
| SEA-2500 | Secure Enterprise Advanced License for 2,500 concurrent endpoint devices | \$ 50,000.00 | 30.75% | \$ 15,375.00 | \$ 34,625.00 |
| SEA-2500-500 | Secure Enterprise Advanced License for 500 concurrent endpoint devices (additional licenses for use with SMA-2500 only) | \$ 10,000.00 | 30.75% | \$ 3,075.00 | \$ 6,925.00 |
| SEA-5K | Secure Enterprise Advanced License for 5,000 concurrent endpoint devices | \$ 95,000.00 | 30.75% | \$ 29,212.50 | \$ 65,787.50 |
| SEA-5K-1K | Secure Enterprise Advanced License for 1,000 concurrent endpoint devices (additional licenses for use with SMA-5K only) | \$ 19,000.00 | 30.75% | \$ 5,842.50 | \$ 13,157.50 |
| SEA-10K | Secure Enterprise Advanced License for 10,000 concurrent endpoint devices | \$ 180,000.00 | 30.75% | \$ 55,350.00 | \$ 124,650.00 |
| SEA-10K-2K | Secure Enterprise Advanced License for 2,000 concurrent endpoint devices (additional licenses for use with SMA-10K only) | \$ 36,000.00 | 30.75% | \$ 11,070.00 | \$ 24,930.00 |
| SES-500 | Secure Enterprise Standard License for 500 concurrent endpoint devices | \$ 14,625.00 | 30.75% | \$ 4,497.19 | \$ 10,127.81 |
| SES-1000 | Secure Enterprise Standard License for 1,000 concurrent endpoint devices | \$ 19,500.00 | 30.75% | \$ 5,996.25 | \$ 13,503.75 |
| SES-1000-200 | Secure Enterprise Standard License for 200 concurrent endpoint devices (additional licenses for use with SMA-1000 only) | \$ 3,900.00 | 30.75% | \$ 1,199.25 | \$ 2,700.75 |
| SES-2500 | Secure Enterprise Standard License for 2,500 concurrent endpoint devices | \$ 32,500.00 | 30.75% | \$ 9,993.75 | \$ 22,506.25 |
| SES-2500-500 | Secure Enterprise Standard License for 500 concurrent endpoint devices (additional licenses for use with SMA-2500 only) | \$ 6,500.00 | 30.75% | \$ 1,998.75 | \$ 4,501.25 |
| SES-5K | Secure Enterprise Standard License for 5,000 concurrent endpoint devices | \$ 61,750.00 | 30.75% | \$ 18,988.13 | \$ 42,761.88 |
| SES-5K-1K | Secure Enterprise Standard License for 1,000 concurrent endpoint devices (additional licenses for use with SMA-5K only) | \$ 12,350.00 | 30.75% | \$ 3,797.63 | \$ 8,552.38 |
| SES-10K | Secure Enterprise Standard License for 10,000 concurrent endpoint devices | \$ 117,000.00 | 30.75% | \$ 35,977.50 | \$ 81,022.50 |
| SES-10K-2K | Secure Enterprise Standard License for 2,000 concurrent endpoint devices (additional licenses for use with SMA-10K only) | \$ 23,400.00 | 30.75% | \$ 7,195.50 | \$ 16,204.50 |
| SMA-500 | Secure Mobility Advanced License for 500 concurrent endpoint devices | \$ 16,875.00 | 30.75% | \$ 5,189.06 | \$ 11,685.94 |
| SMA-1000 | Secure Mobility Advanced License for 1,000 concurrent endpoint devices | \$ 22,500.00 | 30.75% | \$ 6,918.75 | \$ 15,581.25 |
| SMA-1000-200 | Secure Mobility Advanced License for 200 concurrent endpoint devices (additional licenses for use with SMA-1000 only) | \$ 4,500.00 | 30.75% | \$ 1,383.75 | \$ 3,116.25 |
| SMA-2500 | Secure Mobility Advanced License for 2,500 concurrent endpoint devices | \$ 37,500.00 | 30.75% | \$ 11,531.25 | \$ 25,968.75 |
| SMA-2500-500 | Secure Mobility Advanced License for 500 concurrent endpoint devices (additional licenses for use with SMA-2500 only) | \$ 7,500.00 | 30.75% | \$ 2,306.25 | \$ 5,193.75 |
| SMA-5K | Secure Mobility Advanced License for 5,000 concurrent endpoint devices | \$ 71,250.00 | 30.75% | \$ 21,909.38 | \$ 49,340.63 |
| SMA-5K-1K | Secure Mobility Advanced License for 1,000 concurrent endpoint devices (additional licenses for use with SMA-5K only) | \$ 14,250.00 | 30.75% | \$ 4,381.88 | \$ 9,868.13 |
| SMA-10K | Secure Mobility Advanced License for 10,000 concurrent endpoint devices | \$ 135,000.00 | 30.75% | \$ 41,512.50 | \$ 93,487.50 |
| SMA-10K-2K | Secure Mobility Advanced License for 2,000 concurrent endpoint devices (additional licenses for use with SMA-10K only) | \$ 27,000.00 | 30.75% | \$ 8,302.50 | \$ 18,697.50 |
| Professional Services | | | | | |
| BNS-R4PS | Smart Services Remote (4 Hours) 4 hours of remote smart services to be used in one contiguous working session or two 2-hour working sessions. | \$ 995.00 | 5.75% | \$ 57.21 | \$ 937.79 |
| BNS-R2PS | Smart Services Remote (2 Hours) 2 hours of remote smart services to be used in one contiguous working session. | \$ 499.00 | 5.75% | \$ 28.69 | \$ 470.31 |
| BNS-PS | 8 hours of on-site professional services with travel expenses billed separately at costs | \$ 1,995.00 | 5.75% | \$ 114.71 | \$ 1,880.29 |
| BNS-PS-TAM | Account Management during professional services engagement | \$ 2,695.00 | 5.75% | \$ 154.96 | \$ 2,540.04 |
| BNS-PS-TE | 8 hours of on-site professional services with travel expenses included | \$ 2,595.00 | 5.75% | \$ 149.21 | \$ 2,445.79 |
| BNS-QS | QuickStart Install: includes 3 days of contiguous on-site professional services with travel expenses included and 2 days of remote services | \$ 9,495.00 | 5.75% | \$ 545.96 | \$ 8,949.04 |
| BNS-HC | HealthCheck: includes 2 days of remote professional services to be used in four 4-hour working sessions | \$ 3,495.00 | 5.75% | \$ 200.96 | \$ 3,294.04 |
| BNS-HU | Remote services to migrate Network Sentry from existing appliance hardware to a new appliance hardware Includes 4 hours of services (required per appliance) | \$ 995.00 | 5.75% | \$ 57.21 | \$ 937.79 |
| BNS-VMT | Remote services to migrate Network Sentry from existing appliance hardware to a new virtual appliance Includes 4 hours of services (required per appliance) | \$ 995.00 | 5.75% | \$ 57.21 | \$ 937.79 |
| BNS-RR | Remote services to setup Remote registration | \$ 995.00 | 5.75% | \$ 57.21 | \$ 937.79 |
| BNS-SEI | SmartEdge Integration Service - 8 hours of on-site professional services with travel expenses billed separately | \$ 1,995.00 | 5.75% | \$ 114.71 | \$ 1,880.29 |
| BNS-SEI-TE | SmartEdge Integration Service - 8 hours of on-site professional services with travel expenses included | \$ 2,595.00 | 5.75% | \$ 149.21 | \$ 2,445.79 |
| Maintenance & Support | | | | | |
| BNS-GLD | Gold Support (1 Year) Priced per year at 15% of Net Purchase Price of Hardware and/or Software 8am to 8pm ET and emergency phone support, new version and maintenance software releases, and 3 day hardware replacement | 15% of Net Price | 10.75% | | |
| BNS-GLD-2YR | Gold Support (2 Year) Priced per year at 14.25% of Net Purchase Price of Hardware and/or Software 8am to 8pm ET and emergency phone support, new version and maintenance software releases, and 3 day hardware replacement | 14.25% of Net Price | 10.75% | | |
| BNS-GLD-3YR | Gold Support (3 Year) Priced per year at 13.5% of Net Purchase Price of Hardware and/or Software 8am to 8pm ET and emergency phone support, new version and maintenance software releases, and 3 day hardware replacement | 13.5% of Net Price | 10.75% | | |
| BNS-PLT | Platinum Support (1 Year) Priced per year at 20% of Net Purchase Price of Hardware and/or Software 24 x 7 phone support, new version and maintenance software releases, and next day hardware replacement | 20% of Net Price | 10.75% | | |

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|-----------------|--|--|---------------------|-----------|--------|----|----------|----|-----------|
| BNS-PLT-2YR | Platinum Support (2 Year) 24 x 7 phone support, new version and maintenance software releases, and next day hardware replacement | Priced per year at 19% of Net Purchase Price of Hardware and/or Software | 19% of Net Price | | | | | | |
| | | | | | | | 10.75% | | |
| BNS-PLT-3YR | Platinum Support (3 Year) 24 x 7 phone support, new version and maintenance software releases, and next day hardware replacement | Priced per year at 18% of Net Purchase Price of Hardware and/or Software | 18% of Net Price | | | | | | |
| | | | | | | | 10.75% | | |
| Training | | | | | | | | | |
| BNS-T2 | One seat in a 3-day Administration and Operations training class. Classes are held in Concord NH and at regional locations | | \$ | 1,495.00 | 10.75% | \$ | 160.71 | \$ | 1,334.29 |
| BNS-TOS | On-Site 3-day Administration and Operations training class. Class is held at customer location. Maximum eight attendees | | \$ | 14,995.00 | 10.75% | \$ | 1,611.96 | \$ | 13,383.04 |