

<b>SOFTWARE PRODUCTS</b>			
<b>Software</b>	<b>Manufacturer / Brand</b>	<b>Product Description</b>	<b>DIR Customer Discount % off MSRP</b>
Software	A-10	various	18.00%
Software	Accedian	various	7.50%
Software	Algosec	various	10.00%
Software	Alienvault	various	21.00%
Software	Anomali	various	10.00%
Software	Apcon	various	5.00%
Software	Armis	various	5.00%
Software	Bradford Networks	various	30.75%
Software	Check Point	various	14.25%
Software	Cyber Ark	various	18.00%
Software	Cylance	various	7.50%
Software	Ensilo/Fortinet	various	24.25%
Software	Exabeam	various	15.25%
Software	Extrahop	various	9.00%
Software	Forescout	various	10.00%
Software	Guardicore	various	5.00%
Software	HID Crossmatch	various	2.00%
Software	HID Digital Persona	various	2.00%
Software	HID Global	various	2.00%
Software	Infoblox	various	25.00%
Software	Ixia-Keysight	various	11.00%
Software	Jazz Networks	various	2.00%
Software	KnowBe4	various	5.00%
Software	LogRhythm	various	5.25%
Software	Invincea - Sophos	various	5.00%
Software	MalwareBytes	various	2.00%
Software	Netscout	various	15.00%

Software	Nutanix	various	20.00%
Software	Omada	various	10.00%
Software	Onapsis	various	5.00%
Software	Security Scorecard	various	5.00%
Software	Securonix	various	5.00%
Software	SentinelOne	various	2.00%
Software	Tenable	various	10.00%
Software	Unitrends	various	6.25%
Software	Viavi	various	6.50%
<b>Support</b>	<b>Manufacturer / Brand</b>	<b>Product Description</b>	<b>DIR Customer Discount % off MSRP</b>
Support	A-10	Support	5.00%
Support	Accedian	Support	0.50%
Support	Algosec	Support	0.00%
Support	Alienvault	Support	10.50%
Support	Anomali	Support	0.00%
Support	Apcon	Support	2.00%
Support	Armis	Support	2.00%
Support	Bradford Networks	Support	10.75%
Support	Check Point	Support	3.25%
Support	Cyber Ark	Support	2.00%
Support	Cylance	Support	5.00%
Support	Ensilo/Fortinet	Support	9.25%
Support	Exabeam	Support	15.25%
Support	Extrahop	Support	3.00%
Support	Forescout	Support	5.00%
Support	Guardicore	Support	1.00%
Support	HID Crossmatch	Support	2.00%
Support	HID Digital Persona	Support	2.00%
Support	HID Global	Support	2.00%
Support	Infoblox	Support	5.80%

Support	Ixia-Keysight	Support	5.75%
Support	Jazz Networks	Support	2.00%
Support	KnowBe4	Support	2.00%
Support	LogRhythm	Support	6.00%
Support	Invincea - Sophos	Support	5.00%
Support	MalwareBytes	Support	2.00%
Support	Netscout	Support	5.00%
Support	Nutanix	Support	5.00%
Support	Omada	Support	2.00%
Support	Onapsis	Support	2.00%
Support	Security Scorecard	Support	0.00%
Support	Securonix	Support	2.25%
Support	SentinelOne	Support	2.00%
Support	Tenable	Support	5.00%
Support	Unitrends	Support	5.75%
Support	Viavi	Support	5.00%
<b>Training</b>	<b>Manufacturer / Brand</b>	<b>Product Description</b>	<b>DIR Customer Discount % off MSRP</b>
Training	A-10	Training	3.00%
Training	Accedian	Training	0.50%
Training	Algosec	Training	0.50%
Training	Alienvault	Training	0.50%
Training	Anomali	Training	0.00%
Training	Apcon	Training	1.25%
Training	Armis	Training	3.00%
Training	Bradford Networks	Training	10.75%
Training	Check Point	Training	3.00%
Training	Cyber Ark	Training	2.00%
Training	Cylance	Training	5.00%
Training	Ensilo/Fortinet	Training	2.00%
Training	Exabeam	Training	2.00%

Training	Extrahop	Training	2.00%
Training	Forescout	Training	2.00%
Training	Guardicore	Training	0.50%
Training	HID Crossmatch	Training	0.50%
Training	HID Digital Persona	Training	0.50%
Training	HID Global	Training	0.50%
Training	Infoblox	Training	1.25%
Training	Ixia-Keysight	Training	5.75%
Training	Jazz Networks	Training	0.50%
Training	KnowBe4	Training	0.50%
Training	LogRhythm	Training	1.00%
Training	Invincea - Sophos	Training	1.00%
Training	MalwareBytes	Training	0.50%
Training	Netscout	Training	2.00%
Training	Nutanix	Training	2.00%
Training	Omada	Training	1.00%
Training	Onapsis	Training	0.00%
Training	Security Scorecard	Training	0.50%
Training	Securonix	Training	0.50%
Training	SentinelOne	Training	2.00%
Training	Tenable	Training	1.00%
Training	Unitrends	Training	1.75%
Training	Viavi	Training	2.00%

**RELATED SERVICES**

<b>SERVICE CATEGORY - Vendors</b>	<b>Detailed Service Description</b>		<b>DIR Customer Discount % off MSRP</b>
Technical Services	A-10	Services - Statewide	4.75%
Technical Services	Accedian	Services - Statewide	2.00%
Technical Services	Algosec	Services - Statewide	1.00%
Technical Services	Alienvault	Services - Statewide	3.00%
Technical Services	Anomali	Services - Statewide	1.00%

Technical Services	Apcon	Services - Statewide	1.00%
Technical Services	Armis	Services - Statewide	2.00%
Technical Services	Bradford Networks	Services - Statewide	5.75%
Technical Services	Check Point	Services - Statewide	3.00%
Technical Services	Cyber Ark	Services - Statewide	2.00%
Technical Services	Cylance	Services - Statewide	5.00%
Technical Services	Ensilo/Fortinet	Services - Statewide	5.00%
Technical Services	Exabeam	Services - Statewide	2.00%
Technical Services	Extrahop	Services - Statewide	2.00%
Technical Services	Forescout	Services - Statewide	2.00%
Technical Services	Guardicore	Services - Statewide	1.00%
Technical Services	HID Crossmatch	Services - Statewide	1.00%
Technical Services	HID Digital Persona	Services - Statewide	1.00%
Technical Services	HID Global	Services - Statewide	1.00%
Technical Services	Infoblox	Services - Statewide	1.50%
Technical Services	Ixia-Keysight	Services - Statewide	5.75%
Technical Services	Jazz Networks	Services - Statewide	1.00%
Technical Services	KnowBe4	Services - Statewide	1.00%
Technical Services	LogRhythm	Services - Statewide	2.50%
Technical Services	Invincea - Sophos	Services - Statewide	2.00%
Technical Services	MalwareBytes	Services - Statewide	1.00%
Technical Services	Netscout	Services - Statewide	2.00%
Technical Services	Nutanix	Services - Statewide	2.00%
Technical Services	Omada	Services - Statewide	2.00%
Technical Services	Onapsis	Services - Statewide	1.00%
Technical Services	Security Scorecard	Services - Statewide	0.50%
Technical Services	Securonix	Services - Statewide	1.00%
Technical Services	SentinelOne	Services - Statewide	2.00%
Technical Services	Tenable	Services - Statewide	1.00%
Technical Services	Unitrends	Services - Statewide	1.75%
Technical Services	Viavi	Services - Statewide	5.00%

SERVICE CATEGORY - Innovation Network Provided	Detailed Service Description		DIR Customer Discount % off MSRP
Technical Services	A-10	InNet Services - Statewide	35.00%
Technical Services	Accedian	InNet Services - Statewide	35.00%
Technical Services	Algosec	InNet Services - Statewide	35.00%
Technical Services	Alienvault	InNet Services - Statewide	35.00%
Technical Services	Anomali	InNet Services - Statewide	35.00%
Technical Services	Armis	InNet Services - Statewide	35.00%
Technical Services	Bradford Networks	InNet Services - Statewide	35.00%
Technical Services	Check Point Category P	InNet Services - Statewide	35.00%
Technical Services	Check Point Category S	InNet Services - Statewide	35.00%
Technical Services	Cyber Ark	InNet Services - Statewide	35.00%
Technical Services	Cylance	InNet Services - Statewide	35.00%
Technical Services	Ensilo/Fortinet	InNet Services - Statewide	35.00%
Technical Services	Exabeam	InNet Services - Statewide	35.00%
Technical Services	Extrahop	InNet Services - Statewide	35.00%
Technical Services	Forescout	InNet Services - Statewide	35.00%
Technical Services	Guardicore	InNet Services - Statewide	35.00%
Technical Services	HID Crossmatch	InNet Services - Statewide	35.00%
Technical Services	HID Digital Persona	InNet Services - Statewide	35.00%
Technical Services	HID Global	InNet Services - Statewide	35.00%
Technical Services	Infoblox	InNet Services - Statewide	35.00%

Technical Services	Invincea - Sophos	InNet Services - Statewide	35.00%
Technical Services	Ixia-Keysight	InNet Services - Statewide	35.00%
Technical Services	Jazz Networks	InNet Services - Statewide	35.00%
Technical Services	KnowBe4	InNet Services - Statewide	35.00%
Technical Services	LogRhythm	InNet Services - Statewide	35.00%
Technical Services	MalwareBytes	InNet Services - Statewide	35.00%
Technical Services	Netscout	InNet Services - Statewide	35.00%
Technical Services	Nutanix	InNet Services - Statewide	35.00%
Technical Services	Omada	InNet Services - Statewide	35.00%
Technical Services	Onapsis	InNet Services - Statewide	35.00%
Technical Services	Security Scorecard	InNet Services - Statewide	35.00%
Technical Services	Securionix	InNet Services - Statewide	35.00%
Technical Services	SentinelOne	InNet Services - Statewide	35.00%
Technical Services	Tenable	InNet Services - Statewide	35.00%
Technical Services	Unitrends	InNet Services - Statewide	35.00%
Technical Services	Viavi	InNet Services - Statewide	35.00%

### BUNDLED SOFTWARE/HARDWARE PRODUCTS

(Only bundled purchases allowed when hardware included)

CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	DIR Customer Discount % off MSRP
Bundle	A-10	Bundled Solutions w/ Hardware/Lab Gear and	18.00%
Bundle	Accedian	Bundled Solutions w/ Hardware/Lab Gear and	6.50%
Bundle	Algosec	Bundled Solutions w/ Hardware/Lab Gear and	0.50%

Bundle	Alienvault	Bundled Solutions w/ Hardware/Lab Gear and	11.00%
Bundle	Anomali	Bundled Solutions w/ Hardware/Lab Gear and	10.00%
Bundle	Armis	Bundled Solutions w/ Hardware/Lab Gear and	5.00%
Bundle	Bradford Networks	Bundled Solutions w/ Hardware/Lab Gear and	30.75%
Bundle	Check Point	Bundled Solutions w/ Hardware/Lab Gear and	14.25%
Bundle	Cyber Ark	Bundled Solutions w/ Hardware/Lab Gear and	18.00%
Bundle	Cylance	Bundled Solutions w/ Hardware/Lab Gear and	7.50%
Bundle	Ensilo/Fortinet	Bundled Solutions w/ Hardware/Lab Gear and	24.25%
Bundle	Exabeam	Bundled Solutions w/ Hardware/Lab Gear and	15.25%
Bundle	Extrahop	Bundled Solutions w/ Hardware/Lab Gear and	9.00%
Bundle	Forescout	Bundled Solutions w/ Hardware/Lab Gear and	7.00%
Bundle	Guardicore	Bundled Solutions w/ Hardware/Lab Gear and Software	5.00%
Bundle	HID Crossmatch	Bundled Solutions w/ Hardware/Lab Gear and Software	2.00%
Bundle	HID Digital Persona	Bundled Solutions w/ Hardware/Lab Gear and Software	2.00%
Bundle	HID Global	Bundled Solutions w/ Hardware/Lab Gear and Software	2.00%
Bundle	Infoblox	Bundled Solutions w/ Hardware/Lab Gear and Software	25.00%
Bundle	Invincea - Sophos	Bundled Solutions w/ Hardware/Lab Gear and Software	5.00%
Bundle	Ixia-Keysight	Bundled Solutions w/ Hardware/Lab Gear and Software	11.00%



Bundle	Jazz Networks	Bundled Solutions w/ Hardware/Lab Gear and Software	2.00%
Bundle	KnowBe4	Bundled Solutions w/ Hardware/Lab Gear and Software	5.00%
Bundle	LogRhythm	Bundled Solutions w/ Hardware/Lab Gear and Software	5.25%
Bundle	MalwareBytes	Bundled Solutions w/ Hardware/Lab Gear and Software	2.00%
Bundle	Netscout	Bundled Solutions w/ Hardware/Lab Gear and Software	15.00%
Bundle	Nutanix	Bundled Solutions w/ Hardware/Lab Gear and Software	20.00%
Bundle	Omada	Bundled Solutions w/ Hardware/Lab Gear and Software	5.00%
Bundle	Onapsis	Bundled Solutions w/ Hardware/Lab Gear and Software	5.00%
Bundle	Security Scorecard	Bundled Solutions w/ Hardware/Lab Gear and Software	5.00%
Bundle	Securonix	Bundled Solutions w/ Hardware/Lab Gear and Software	5.00%
Bundle	SentinelOne	Bundled Solutions w/ Hardware/Lab Gear and Software	2.00%
Bundle	Tenable	Bundled Solutions w/ Hardware/Lab Gear and Software	1.50%
Bundle	Unitrends	Bundled Solutions w/ Hardware/Lab Gear and Software	6.25%
Bundle	Viavi	Bundled Solutions w/ Hardware/Lab Gear and Software	6.50%