

InNet Catalogue of Vendor Pricing

Note: ALL prices below are subject to vendor price changes and not all SKU's may be represented herein. It is advised that an actual quote is requested for any product(s) you may be interested in. Please contact Gene Loye at gloye@innetworktech.com

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
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Accedian

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
7HK-55A	Server - PVX 220 HW Only with Data Redundancy Option	\$39,394.00	5.00%	\$ 31,121.26
7HK-41A	Server - PVX Mobile HW Only	\$4,750.00	5.00%	\$ 3,752.50
778-233	PVX Yearly License Subscription	\$118,296.00	5.00%	\$ 93,453.84
778-236	PVX Yearly License Subscription - Max Peak License Upgrade 500K FA/M	\$54,000.00	5.00%	\$ 42,660.00
790-PUP	Skylight support - Gold support uplift on Skylight Yearly	\$5,168.88	5.00%	\$ 4,083.42
789-007	PVX Setup (Small) Incl. Mandatory Services (Arch. Definition, Documentation, Install, Config, Training,	\$19,470.00	0.00%	\$ 15,381.30

Alienvault

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
USM-LIC-AIO75A-H.001	USM All-in-One 75A, Hardware Appliance	\$ 17,600.00	21.00%	\$ 13,904.00
USM-LIC-AIO75A-A.001	USM All-in-One 75A, Amazon Appliance	\$ 7,500.00	21.00%	\$ 5,925.00
USM-LIC-AIO150A-1TB-V.001	USM All-in-One 150A (1TB), Virtual Appliance	\$ 10,200.00	21.00%	\$ 8,058.00
USM-LIC-AIO150A-500GB-V.001	USM All-in-One 150A (500GB), Virtual Appliance	\$ 10,200.00	21.00%	\$ 8,058.00
USM-LIC-AIO150A-H.001	USM All-in-One 150A, Hardware Appliance	\$ 20,300.00	21.00%	\$ 16,037.00
USM-LIC-AIO150A-A.001	USM All-in-One 150A, Amazon Appliance	\$ 10,200.00	21.00%	\$ 8,058.00
USM-LIC-AIOUA-1TB-V.001	USM All-in-One UA (1TB), Virtual Appliance	\$ 17,800.00	21.00%	\$ 14,062.00
USM-LIC-AIOUA-500GB-V.001	USM All-in-One UA (500GB), Virtual Appliance	\$ 17,800.00	21.00%	\$ 14,062.00
USM-LIC-AIOUA-H.001	USM All-in-One UA, Hardware Appliance	\$ 27,900.00	21.00%	\$ 22,041.00
USM-LIC-AIOUA-A.001	USM All-in-One UA, Amazon Appliance	\$ 17,800.00	21.00%	\$ 14,062.00

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Bradford Networks now Fortinet

Product Code (SKU)	Product Description	MSRP	Discount	DIR	DIR Price
FGR-30D	Ruggedized, 4 x GE RJ45 ports, 2 x GE SFP slots, 2x DB9 Serial. Max managed FortiAPs (Total / Tunnel) 2 / 2	\$ 1,198	25.00%	\$	829.62
FGR-30D-BDL	Hardware plus 1 Year 8x5 FortiCare and FortiGuard Unified (UTM) Protection	\$ 1,917	25.00%	\$	1,327.38
FG-30E	5 x GE RJ45 ports (Including 1 x WAN port, 4 x Switch ports), Max managed FortiAPs (Total / Tunnel) 2 / 2	\$ 430	25.00%	\$	297.78

Check Point

Product Code (SKU)	Product Description	MSRP	Discount	DIR	DIR Price
23900	High End Enterprise and Data Center	\$ 195,000.00	14.25%	\$	167,212.50
23800		\$ 149,000.00	14.25%	\$	127,767.50
23500		\$ 114,000.00	14.25%	\$	97,755.00
15600		\$ 79,000.00	14.25%	\$	67,742.50
15400		\$ 63,000.00	14.25%	\$	54,022.50
5900		\$ 59,000.00	14.25%	\$	50,592.50
5800		\$ 45,000.00	14.25%	\$	38,587.50
5600		\$ 29,000.00	14.25%	\$	24,867.50
5400		\$ 18,000.00	14.25%	\$	15,435.00
5200		\$ 11,500.00	14.25%	\$	9,861.25
5100	Enterprise	\$ 9,500.00	14.25%	\$	8,146.25

CyberArk

Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
EPV-BASIC-USER-PERP		Basic EPV user. Credential secure storage and rotation only - Qty 100	\$ 44,000.00	18.00%	\$ 36,080.00
MAINT-SW-24X7		24x7 Software Maintenance based on sale Named user licenses.	\$9,166.18	2.00%	\$ 7,516.27
PAS-USER-T1		Including Credential Protection, Session Isolation and Recording, and Privileged Attack Detection tier 1 [1-24] Named user licenses.	\$ 1,800	18.00%	\$ 1,476.00
PAS-USER-T2		Including Credential Protection, Session Isolation and Recording, and Privileged Attack Detection tier 2 [25-99] Named user licenses.	\$ 1,600	18.00%	\$ 1,312.00
PAS-USER-T3		Including Credential Protection, Session Isolation and Recording, and Privileged Attack Detection tier 3 [100-249] Production Vault	\$ 1,400	18.00%	\$ 1,148.00
PAS-INF-VAULT		Vault high availability module	\$ 15,000	18.00%	\$ 12,300.00
PAS-INF-VAULT-HA		Vault high availability module	\$ 12,000	18.00%	\$ 9,840.00
PAS-INF-VAULT-DR		Vault disaster recovery module	\$ 12,000	18.00%	\$ 9,840.00

Cylance

Product Code (SKU)		Product Description - Based on 12 Mos.	MSRP	Discount	DIR Price
Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
SAV.WB.STD.SD.AD		Cylance Smart Antivirus Website - Device - Standard - Advantage Support	\$ 29.04	7.50%	\$ 24.61
SAV.WB.STD.SD.S.PM		Cylance Smart Antivirus Website - Device - Standard - Spark - Premium Support	\$ 36.36	7.50%	\$ 30.82
SAV.MWB.STD.SD.AD		Cylance Smart Antivirus Mobile Website - Device - Standard - Advantage Support	\$ 39.96	7.50%	\$ 33.87
SAV.MWB.STD.SD.S.PM		Cylance Smart Antivirus Mobile Website - Device - Standard - Spark - Premium Support	\$ 49.92	7.50%	\$ 42.31
SAV.EN10.STD.SD.AD		Cylance Smart Antivirus Enterprise 10 Device - Device - Standard - Advantage Support	\$ 55.08	7.50%	\$ 46.68

Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
SAV.MEN10.STD.SD.AD	Cylance Smart Antivirus Mobile Enterprise 10 Device - Device - Standard - Advantage Support	\$ 67.08	7.50%	\$ 56.85	
SAV.EN10.STD.SD.S.PM	Cylance Smart Antivirus Enterprise 10 Device - Device - Standard - Spark - Premium Support	\$ 68.88	7.50%	\$ 58.38	
SAV.MEN10.STD.SD.S.PM	Cylance Smart Antivirus Mobile Enterprise 10 Device - Device - Standard - Spark - Premium Support	\$ 83.88	7.50%	\$ 71.09	
SAV.EN20.STD.SD.AD	Cylance Smart Antivirus Enterprise 20 Device - Device - Standard - Advantage Support	\$ 132.00	7.50%	\$ 111.87	
SAV.EN20.STD.SD.S.PM	Cylance Smart Antivirus Enterprise 20 Device - Device - Standard - Spark - Premium Support	\$ 165.00	7.50%	\$ 139.84	
SAV.MEN20.STD.SD.AD	Cylance Smart Antivirus Mobile Enterprise 20 Device - Device - Standard - Advantage Support	\$ 168.00	7.50%	\$ 142.38	
SAV.MEN20.STD.SD.S.PM	Cylance Smart Antivirus Mobile Enterprise 20 Device - Device - Standard - Spark - Premium Support	\$ 210.00	7.50%	\$ 177.98	
CV.STD.SD.AD	CylanceV - Device - Standard - Advantage Support	\$ 798,999.96	5.00%	\$ 677,152.47	
CV.STD.SD.S.PM	CylanceV - Device - Standard - Spark - Premium Support	\$ 998,749.92	5.00%	\$ 846,440.56	

Digital Persona / HID Global

Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
C631-ALT-DPAP	DigitalPersona Package: DigitalPersona Premium, DigitalPersona Premium Employee (AD and LDS), License	\$0.00	2.00%	\$ -	
63198-E01-320	DigitalPersona Premium (AD and LDS), Software Download, requires License	\$0.00	2.00%	\$ -	
63194-ALT-100	DigitalPersona Premium Employee (AD and LDS), License	\$125.00	2.00%	\$ 105.94	
93126-ALT-100	DigitalPersona Premium Package M&S, 1 Year	\$22.50	2.00%	\$ 19.07	
90051-ALT-100	DigitalPersona Premium, Implementation, Installation & Training (5 days)	\$8,000.00	2.00%	\$ 6,780.00	

ExtraHop

Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
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Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
REVX-360-ETA8250S-ESU-1	Reveal(x) 360 Extended Storage Unit - 96 TB	\$ 24,995.00	9.00%	\$ 24,745.05	
REVX-360-ETA8250S-ESU-P1M1	Reveal(x) 360 Extended Storage Unit - 96 TB - Support Gold-level subscription and maintenance. Includes all minor and major upgrades for the ECA6200 physical appliance.	\$ 11,382.72	3.00%	\$ 11,268.89	
ECA6200S-G1M	Platinum-level subscription and maintenance. Includes all minor and major upgrades for the ECA6200 physical appliance.	\$ 24,000.00	9.00%	\$ 23,760.00	
ECA6200S-P1M	Core software, including all standard and premium protocol modules with advanced analysis into 4000 critical assets and Global Search.	\$ 26,400.00	9.00%	\$ 26,136.00	
REVX-STN-V-4000-P1M	Core software, including all standard and premium protocol modules, Global Search, Open Data Stream for integration, and decryption (SSL and PFS) with advanced analysis into 4000 critical assets and Global Search.	\$ 132,000.00	9.00%	\$ 130,680.00	
REVX-PRM-V-4000-P1M	Core software, including all standard and premium protocol modules with advanced analysis into 4000 critical assets, Global Search, Open Data Stream for integration, and decryption (SSL and PFS), continuous packet capture for forensics, and Extended Data Store for additional data retention.	\$ 198,240.00	9.00%	\$ 196,257.60	
REVX-ULT-V-4000-P1M	Core software, including all standard and premium protocol modules with advanced analysis into 4500 critical assets, Global Search, Open Data Stream for integration, and decryption (SSL and PFS), continuous packet capture for forensics, and Extended Data Store for additional data retention.	\$ 241,920.00	9.00%	\$ 239,500.80	
REVX-ULT-V-4500-3Y-G1M	Core software, including all standard and premium protocol modules, Global Search, Open Data Stream for integration, and decryption (SSL and PFS) with advanced analysis into 4500 critical assets and Global Search. ExtraHop deployment of a 5Gbps EDA and supporting ExtraHop devices. Includes data feed assessment, baseline configuration, and administration setup for the Discover appliance.	\$ 185,760.00	9.00%	\$ 183,902.40	
REVX-PRM-V-4500-3Y-P1M	Core software, including all standard and premium protocol modules, Global Search, Open Data Stream for integration, and decryption (SSL and PFS) with advanced analysis into 4500 critical assets and Global Search. ExtraHop deployment of a 10Gbps EDA and supporting ExtraHop devices. Includes data feed assessment, baseline configuration, and administration setup for the Discover appliance.	\$ 167,400.00	9.00%	\$ 165,726.00	
EH-DEP-4200	Includes data feed assessment, baseline configuration, and administration setup for the Discover appliance.	\$ 6,000.00	2.00%	\$ 5,940.00	
EH-DEP-6200	Includes data feed assessment, baseline configuration, and administration setup for the Discover appliance.	\$ 8,000.00	2.00%	\$ 7,920.00	

Infoblox

Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
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Product Code (SKU)	Product Description	DIR		
		MSRP	Discount	DIR Price
TE-1425-SWBSUB-NS1GD	Trinzic 1425 Software Package subscription	\$ 9,724.74	25.00%	\$ 8,630.71
TE-1415-SWBSUB-NS1GD	Trinzic 1415 Software Package Subscription	\$ 6,761.40	25.00%	\$ 6,000.74
ND-1405-SWBSUB-NIGD	Network Insight 1405 Software Package	\$ 10,678.29	25.00%	\$ 9,476.98
TE-1405-HW-AC-S	Trinzic 1405 w/ 1 HDD, 1 PSU-AC	\$ 5,995.00	25.00%	\$ 5,320.56

Jazz Networks

Product Code (SKU)	Product Description	DIR		
		MSRP	Discount	DIR Price
	Jazz cloud deployment providing Jazz visibility tool ("Cyber Passport", "Spider View"), threat hunting ("Power Search"), ML based UBA, actions and policy packs. Price per agent per month and includes subscription and standard 8 x 5 support	\$ 16,800.00	2.00%	\$ 14,910.00

KnowBe4

Product Code (SKU)	Product Description	DIR		
		MSRP	Discount	DIR Price
KMSATDN-C12	KnowBe4 Security Awareness Training Subscription Diamond	\$ 1,858.40	5.00%	\$ 1,649.33

LogRhythm

Product Code (SKU)	Product Description	DIR		
		MSRP	Discount	DIR Price
LR-ULP-RSX-MPS-P	LogRhythm RespondX perpetual software license for 1 MPS	\$8.00	5.25%	\$ 6.50
LR-ULP-DTX-MPS-P	LogRhythm DetectX perpetual software license for 1 MPS per unit quantity	\$43.00	5.25%	\$ 34.94
LR-ULP-SMP-P	LogRhythm System Monitor Pro Agent for EDR and Collection perpetual software license	\$350.00	5.25%	\$ 284.38
LR-SV-PPS-1 DAY	Prepaid One day of Professional Services. T&E not included.	\$2,500.00	2.50%	\$ 2,031.25

Product Code (SKU)		Product Description	MSRP	Discount	DIR Price
LR-TS-Training-Token		LogRhythm University Training prepaid unit. Use to enroll in LogRhythm University Training classes	\$125.00	1.00%	\$ 101.56
LR-SV-MNS-STD		Standard Maintenance and Support Services, variable pricing at 20% annually of products price	\$26,220.00	6.00%	\$ 21,303.75
LR-ULP-APL-XM6500		LogRhythm All-in-one XM6500 Appliance	\$25,600.00	5.25%	\$ 20,800.00

Invincea-Sophos

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
CIXAMTR-ADV	Central Intercept X Advanced with EDR and Managed Threat Response Advanced - Qty 600 for 12 months example	\$ 87,770.00	5.00%	\$ 81,143.37
CIXAMTR-STD-CU	Central Intercept X Advanced with EDR and Managed Threat Response Standard (Competitive Upgrade) - Qty 600 for 12 months example	\$ 61,086.00	5.00%	\$ 56,474.01
CIXAMTR-STD	Central Intercept X Advanced with EDR and Managed Threat Response Standard - Qty 600 for 12 months example	\$ 66,936.00	5.00%	\$ 61,882.33
'CIXAMTR-ADV-CU	Central Intercept X Advanced with EDR and Managed Threat Response Advanced (Competitive Upgrade) - Qty 600 for 12 months example	\$ 99,474.00	5.00%	\$ 91,963.71

SecureAuth

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
VAM-SAAG	SecureAuth Access Gateway	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-Java SAML-1	Java SAML Consumer	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-RSA Hard Token-1	Radius 2FA (formerly called RSA for IdP 9.2 Hard Token Migration)	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-STD-.NET SAML-1	.Net SAML Consumer	\$ 4,800.00	25.00%	\$ 3,684.00
VAM-STD-ADFS 2-Factor-1	ADFS 2FA Adapter	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-SLO-1 yr	Single Logout (SLO) for WsFederation & SAML 2.0, and OIDC	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-EPIC-CL-1	EPIC Carelink	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-EPIC-EPS-1	EPIC ePCS	\$ 7,800.00	25.00%	\$ 5,986.50

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
VAM-ADV-HLTH-ANZ-1	IdP Health Analyzer	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-OAM-1	Oracle Access Manager (OAM)	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-OIDC-1	Federation Adapter (Formerly OIDC)	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-PING-1	PingFederate Plugin	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-ADV-PSFT-1	Peoplesoft	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-STD-CAS-1	CAS VAM	\$ 7,800.00	25.00%	\$ 5,986.50
VAM-STD-SSV-1	Self-Service Verification	\$ 4,800.00	25.00%	\$ 3,684.00

Security Scorecard

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
SSCPLAT25	SSC Platform includes monitoring for Self +25 entities	\$ 42,500.00	5.00%	\$ 32,618.75
SSC-ATLAS20	Module for 20pk questionnaire Pilot	\$ 5,000.00	5.00%	\$ 3,837.50

SentinelOne

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
CMP-501-ED-12	EPP+EDR with Storyline Hunting	\$ 1,032.48	20.00%	\$ 792.43
CTL-501-ED-12	Endpoint Protection Platform	\$ 564.48	20.00%	\$ 433.24
COR-501-ED-12	Endpoint Protection Platform	\$ 479.52	20.00%	\$ 368.03
VIG-RES-501-ED-12	Vigilance Respond: 24x7 Managed Detection	\$ 240.48	20.00%	\$ 184.57

Tenable

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
not available from Tenable	Nessus	\$ 2,790.00	10.00%	\$ 2,636.55
not available from Tenable	Nessus Renewal	\$ 2,390.00	5.00%	\$ 2,258.55

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
not available from Tenable	Tenable.io assets - based on min of 65 assets	\$ 2,275.00	10.00%	\$ 2,149.88
not available from Tenable	Lumin assets - based on min of 65 assets	\$ 1,137.50	10.00%	\$ 1,074.94
not available from Tenable	Tenable.sc assets - based on min of 500 assets	\$ 13,000.00	10.00%	\$ 12,285.00

Viavi

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
GPSM	Support Renewal	\$ 1,100.00	5.00%	\$ 1,023.00
GWSOMNS	Support Renewal	\$ 1,300.00	5.00%	\$ 1,209.00
EPZXXE-M	Support Renewal	\$ 579.00	5.00%	\$ 538.47
GO10SM	Support Renewal	\$ 5,775.00	5.00%	\$ 5,370.75
GP10SM	Support Renewal	\$ 2,750.00	5.00%	\$ 2,557.50
GSSU-485M	Support Renewal	\$ 4,500.00	5.00%	\$ 4,185.00
APEX-WG-SO-M	Support Renewal	\$ 2,700.00	5.00%	\$ 2,511.00
GSS10ESM	Support Renewal	\$ 9,900.00	5.00%	\$ 9,207.00
GIGAFLOW-5K-SW	GIGAFLOW-5K-SW;GigaFlow SW - up to 5K Flows/sec - 5 flow emitting sources	\$ 45,000.00	6.50%	\$ 41,850.00
GIGAFLOW-5K-SW-MW	GIGAFLOW-5K-SW-MW;GigaFlow Annual Maintenance - up to 5K Flows/sec	\$ 8,100.00	5.00%	\$ 7,533.00
GIGAFLOW-10K-SW	GIGAFLOW-10K-SW;GigaFlow SW - up to 10K Flows/sec - 10 flow emitting sources	\$ 90,000.00	6.50%	\$ 83,700.00
GIGAFLOW-10K-SW-MW	GIGAFLOW-10K-SW-MW;GigaFlow Annual Maintenance - up to 10K Flows/sec	\$ 16,200.00	5.00%	\$ 15,066.00
GIGAFLOW-25K-SW	GIGAFLOW-25K-SW;GigaFlow SW - up to 25K Flows/sec - 25 flow emitting sources	\$ 135,000.00	6.50%	\$ 125,550.00
GIGAFLOW-25K-SW-MW	GIGAFLOW-25K-SW-MW;GigaFlow Annual Maintenance - up to 25K Flows/sec	\$ 24,300.00	5.00%	\$ 22,599.00
GIGAFLOW-50K-SW	GIGAFLOW-50K-SW;GigaFlow SW - up to 50K Flows/sec - 50 flow emitting sources	\$ 180,000.00	6.50%	\$ 167,400.00
GIGAFLOW-50K-SW-MW	GIGAFLOW-50K-SW-MW;GigaFlow Annual Maintenance - up to 50K Flows/sec	\$ 32,400.00	5.00%	\$ 30,132.00

Product Code (SKU)	Product Description	MSRP	Discount	DIR Price
GIGAFLOW-100K-SW	GIGAFLOW-100K-SW;GigaFlow SW - up to 100K Flows/sec - 100 flow emitting sources	\$ 292,000.00	6.50%	\$ 271,560.00
GIGAFLOW-100K-SW-MW	GIGAFLOW-100K-SW-MW;GigaFlow Annual Maintenance - up to 100K Flows/sec	\$ 52,650.00	5.00%	\$ 48,964.50